



**GRACE BAY RESORTS PROMOTES SCOTT KHILE TO VICE PRESIDENT OF SALES & MARKETING**  
*The Seasoned Executive Will Continue to Oversee Day-to-Day Operations and Sales & Marketing Initiatives for the Boutique Luxury Developer*

**PROVIDENCIALES, TURKS AND CAICOS (April 04, 2018)** - [Grace Bay Resorts](#) is pleased to announce the promotion of Scott Khile to Vice President of Sales & Marketing, effective immediately. With over 25 years of experience in the luxury hospitality industry, Scott joined the Grace Bay Resorts team eight years ago and has played a critical role in the continued growth and expansion of the Grace Bay Resorts brand, helping to achieve positive growth in sales year over year since 2010.

As Vice President of Sales & Marketing, Scott is responsible for the overall Sales & Marketing initiatives of Grace Bay Resorts and its branded properties, overseeing day-to-day operations to support growth and increase revenue, while managing the brands' marketing standards.

"The business of marketing resorts has changed dramatically over the past decade and Grace Bay Resorts has maintained its market leadership because of Scott's guidance and creative thinking," said Nikheel Advani, COO and Principal at Grace Bay Resorts. "We continue to be impressed by his passion and dedication in navigating this dynamic and ever-changing environment."

Scott joined the team in February 2010 as the Director of Sales & Marketing and was later promoted to Group Director of Sales & Marketing in 2014 as the brand matured. During his time with Grace Bay Resorts, Scott has helped shepherd the growth of the brand from the [inaugural property](#) to [two iconic resort](#) properties as well as the highly-acclaimed [Private Villa Collection](#) and soon to open [Rock House Resort](#).

Prior to Grace Bay Resorts, Scott served as the Director of Key Account Management at Melia Hotels International and oversaw key account relationships with Leading Hotels of The World, Virtuoso, Signature and American Express. Before joining Melia, Scott held esteemed positions at Gogo Worldwide Vacations and The Travel Corporation. Previously Scott spent five years traveling, working and living abroad in Africa, the South of France, Germany, India and London. He brings his love of travel to every meeting he has and every marketing program he develops.

**About Grace Bay Resorts**

[Grace Bay Resorts](#) is a boutique developer and operator of high-end, luxury resorts and branded residences, founded from its flagship property [Grace Bay Club](#) which opened in 1993. The brand has grown in recent years with an ownership stake in the management of [West Bay Club](#) and [The Residences](#), a micro resort with exclusive luxury private, freestanding beachfront villas, all in Turks and Caicos. Led by Mark Durliat and Nikheel Advani, the developers and hoteliers behind this renowned brand, and Michael Brewster, Grace Bay Resorts provides development, branding and management expertise for luxury five-star boutique hotels and branded residences. Grace Bay Resorts is expanding

its award-winning brand and services across the Caribbean destinations and Latin America, with a target of 10 properties in the next few years. [www.gracebayresorts.com](http://www.gracebayresorts.com)

**Media Contact:**

Olivia Scrofani

Magrino PR

212.957.3005

[olivia.scrofani@magrinopr.com](mailto:olivia.scrofani@magrinopr.com)